



Your Source for eBusiness Innovation

eBusiness Solutions for Ag Retailers

THE FACTS

Standardized product descriptions along with correct pricing can significantly improve inventory and cost management. It ensures knowledge of product availability and accurate pricing in an environment of increasing product costs and complexity in pricing methodologies.

Reporting sales transactions through your business software solution can significantly reduce time and effort, improve accuracy which may lead to earlier program payments received by retailers.

eBusiness technology improves your business efficiency in the supply chain and saves your company both time and money over manual paper-based processes.

Government regulation and demands for traceability are increasing and will continue to increase in the coming years. eBusiness technologies will play a crucial role for Ag Retailers to help manage those demands.

AgGateway membership delivers industry developed solutions, gives you an opportunity to set the direction for the industry, and connects you with your trading partners to address these critical issues.

What our members say:

"After we joined AgGateway and connected electronically with our trading partners, we gained many internal benefits such as: the elimination of manual effort and resource cost, increased efficiency, improved inventory accuracy, and improved customer service."

"Membership in AgGateway is a great value – for very reasonable membership dues. Our customers say that being electronically connected with them has made use easier to do business with; and it's saved us money."

INNOVATION - COLLABORATION - EFFICIENCY

Value of Membership in AgGateway

The elimination of manual effort increases efficiency

Sales reporting, which used to take a lot of extra effort, has become a non-issue through the automation

Orders are placed with vendors right from retailers' computers – no paper, no fax, no need for extra phone calls

Improved inventory accuracy

Shipment transactions flow between trading partners directly into back end systems without manual intervention thereby reducing errors.

Improved customer service

Online order confirmation provides a better ordering experience.

Service reps are focused on more important issues.

