

### Examples of Possible Responses with Responding Questions

The Perception	Could Respond	Better Response with a Question	Type of Question & Purpose
You don't think what was said is correct.	"I do't think that is correct."	"Why is that important?"	<b>Direct Probe</b> - to challenge
You don't believe everyone understands what is said, but you think you might.	"Let me explain to everyone what he is saying..."	"It sounds like what you are saying is...Is that right?"	<b>Playback Question</b> - to clarify what you believe you know.
You don't understand what is said, and are not sure anyone else does.	"I don't understand your comment."	"Is that important because..."	<b>Indirect Probe</b> - to provide a way for the participant to clarify
A potentially suitable solution has been overlooked.	"I think we should..."	"Are there solution in the area of...?"	<b>Leading Question</b> - to seek other solutions.
The point does not appear to be relevant to the current discussion.	"That point is irrelevant. Let's move on."	"That' a may be a good point. Can we put that on the issues list so that we won't forget it, and then get back to ...?"	<b>Redirection Question</b> - To get the coversation back on track.
The group has stalled.	"Let's move on to the next topic..."	"We have covered (a), (b), (c)...What else might we do to improve...?"	<b>Prompt Question</b> - to help keep the group moving