



Precision Ag Irrigation Leadership (PAIL) Project Letter of Commitment

4 April, 2013

From: Precision Ag Irrigation Leadership (PAIL) Project Governing Body c/o AgGateway Corp.

Subject: *Letter of Commitment to the Precision Ag Irrigation Leadership (PAIL) Project*

This Letter of Commitment details the agreement between _____ (Company) and AgGateway's Precision Ag Council regarding Company's participation in the Precision Ag Irrigation Leadership Project. The PAIL Project will be managed by the PAIL Project Board under the auspices of AgGateway Corporation

Commitment means full participation in the PAIL Project, including both financial and human resources within the timeline specified in this letter. Company is committing to participate in the PAIL Project in accordance with the PAIL Project Charter.

Company will work with the PAIL Project Team (business and technical contacts) and other project participants throughout the project to complete the tasks stated in the charter. Company agrees to participate through their best effort, to the extent reasonable, to complete the project deliverables by March, 2014.

Specifically, Company agrees to:

- Provide the people and financial resources that Company in its discretion determines are reasonably necessary to collaborate with other targeted project participants as defined in the tasks outlined in the charter.
- Adhere to the AgGateway Ag eStandards and guidelines, including the Web Services and/or ebMS messaging implementation guidelines where applicable.
- Cooperate with the PAIL Project Governing Body and participants in the creation and refinement of industry standard transactional documents.
- Assign appropriate staff to attend necessary meetings (estimates stated in charter) and weekly conference calls (as deemed necessary by either the Project Manager or Working Group Leader) to complete this project.
- Abide by the AgGateway Anti-Trust Guidelines.
- Remain in good standing as a member of AgGateway throughout the PAIL Project.



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- As appropriate, maintain a current subscriber to the AGIIS directory throughout the PAIL Project.

Fees to Support This Project:

Support Fees will be based on the company's membership tier within AgGateway.

2013 FEES

Tiers 1 – 5: \$ 5,000.00

Tiers 6 – 8: \$ 2,000.00

SAC Tier: \$ 1,000.00

Fees for Jan – March 2014 will be 25% of 2013 fees.

Project participants will be invoiced for one half of 2013 fees on May 1, or upon receipt of commitment letter, and again on October 1.

2014 Fees will be invoiced in full on January 1.

Payments will be due upon receipt.

Company understands that PAIL participants have established a PAIL Governing Body consisting of equal representation for all project participants (if desired). This Body will select leadership for the PAIL Project. Company also understands that membership in AgGateway is a criteria for participation.

This letter of Commitment must be executed and returned to Dan Berne (scanned and signed PDF's acceptable) by **email**. Company participation in the PAIL project may commence upon receipt of this signed agreement.

AGREED AND ACCEPTED:

Company Name: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Please sign, scan and email this form to dan@nextchaptermarketing.com.



Precision Ag Irrigation Leadership (PAIL) Project

to dan@nextchaptermarketing.com

Primary Contact for this project for Company will be:

Name: _____

Title: _____

Phone: _____

Email: _____

Primary contacts will be the liaison between the project and Company. All correspondence will be sent to them.