Crop Protection Canada Connectivity (CPCC) Project

Leadership: Heather Byrne-Moumdjianrndjjan – Chair of governing committee

Overview: The Canadian Crop Protection companies saw the value the US companies gained from the benefits of eConnectivity, so they created the Crop Protection Canada Connectivity Project. The project started in 2014 with the design phase with a project manager. The group decided due to the lack of readiness by a number of participants, they would delay the implementation phase and create a self-directed implementation phase.

Mission: To streamline the Crop Protection supply chain in Canada by implementing industry defined business processes, functions and electronically connecting using an industry standard set of messaging tools.

Goals:

 Increase eConnectivity in the Crop Protection companies within Canada for the Order-to-Invoice processes

Objectives:

The Crop Protection Connectivity (CPCC) project's objectives are to:

- Improve the supply chain by implementing the exchange of selected XML-based messages that support the order-to-invoice business process. This goal will be achieved by 4Q2017 as evidenced by the exchange of selected messages between 2 major distributors/channel partners (~10-20% of the Canadian crop protection (CP) sales) and 4 manufacturers (at least 3 with ~10-20% each of the CP business) in a production environment.
- 50% of all participants will have connectivity with at least one trading partner by 4Q2015.
- Leverage Ag eStandards, implementation business rules, AgGateway implementation tools, the AGIIS directory, and business use cases from the AEC Project to complete the design phase by end of 2Q2014.
- Improve customer service and achieve response-time improvements for all participants.

Current Activities:

- Project participants are meeting quarterly to report progress on connectivity.
- DuPont and Richardson International have made some connections with <u>Order and Order</u>
 Response nessages.
- BASF have made connections with United Suppliers for the Order, Order Response, Invoice and Ship Notice.
- Timeline for the remainder of 2017 and in to 2017 includes BASF, Dow, DuPont, Syngenta and
 UFA for 2017. FMC is re-engaging after team member loss. No update from Bayer or Monsanto at
 this time though both have been contacted to provide input. We are aware of interest at
 Monsanto and United Suppliers Canada. USC may be implementing outside the project but have

communicated a late 2016 start at the earliest. Project is managed by the C	P council at this point;
no costs or timeline budgeted as a result.	